I-80 STAKEHOLDER CONVENING & FUNDING UPDATES

WHEN: WEDNESDAY, NOVEMBER 9 WHERE: JOLIET JUNIOR COLLEGE



I-80 MID-AMERICA CLEAN FUELS CORRIDOR A greener way across the USA







Welcome

Welcome: Those participating via Zoom



- Participants are in listen-only mode
- Post your questions at any time in Q&A
- Event recording and slides available shortly
- Please complete event questionnaire



Agenda

- Overview and purpose
- Policies and programs
- Utility considerations
- Break
- Investments
- Resources
- Local success stories
- Next steps
- Lunch

Organizers



Argonne National Laboratory: Marcy Rood, Marianne Mintz & Tom Stephens Chicago Area Clean Cities: Samantha Bingham and Bethany Kraseman Chicago Area Clean Cities & Green Ways 2Go: Tim Milburn Illinois Department of Transportation: Elizabeth Irvin and Chris Schmidt Trillium: Marc Rowe Ozinga Energy: Ryan Jacobs North American Council on Freight Efficiency (NACFE): Dave Schaller

ZEAN CITIES















Campus Welcome

Maria Anna Rafac Sustainability Coordinator Joliet Junior College

WELCOME!!

Sustainability @ JJC

- Here at JJC we have a long history of sustainability initiatives since we moved onto this property in the 1960's.
- · Here are just a few highlights!



Sustainability is one of our Core Values!!

 Joliet Junior College recognizes that true sustainability involves a commitment to environmental, social, and economic improvement. Joliet Junior College encourages planning, solutions, and actions that provide benefits for students, employees, and the community. The core values at JJC for sustainability go hand and hand with the 3 pillars of sustainability people, planet, and profit.

Sustainability Union Mission and Vision

• Our mission is collaboration with individuals, clubs, and organizations. Promote social responsibility, reduce our negative impact on the local environment, and to conserve and respect our resources that are vital and necessary for life.

• Our vision is that individuals collaborate to create a more sustainable future for all.



Environmental

<u> Pillar</u>

- Our natural areas are over 400 acres with 2.75 miles of paved and unpaved trials and home to a calcareous Fen, remanent oak and hickory savannah, remanent tall grass prairie, deciduous forest, rock run creek, and JJC campus lake.
- The Dr, William M. Zales arboretum is now a certified Level II arboretum.



<u>Economic</u> <u>Pillar</u>

- JJC is home to a 3,542 solar panel array, 2 geothermal wells fields, and all natural plantings.
- JJC also has 6 certified LEED building with one being our greenhouse, which is the first LEED certified greenhouse at a community college. Other buildings include Health Professions, Campus Center, Facility Services and the Natural Sciences and Automotive additions.



Equity Pillar

- JJC hits the equity pillar by supporting the student body with multiple different departments including Veterans center, Disability services, Multicultural Access & Success, Office of diversity, equity, inclusion, & compliance, and Student Mental Health & Wellness.
- The JJC Foundation awarded more than \$870,000 in scholarships and student emergency funds.
- During Covid JJC also ran a program called JJC Eats where any student would be able to get two free meals a day.







CENTER FOR MULTICULTURAL ACCESS & SUCCESS

Contact the Sustainability Team

 Maria Anna Rafac: Sustainability Coordinator

mrafac@jjc.edu

 Andrew Fleisleber : Student Sustainability Intern

Andrew.fleisleber@jjc.edu

 Ash Klinder: Student Sustainability worker

Ashley.klinder@jjc.edu



Regional Welcome

Denise Winfrey Board Member, Will County Board



Overview and Purpose

Tom Stephens Principal Transportation Analyst Argonne National Laboratory





I-80 MID-AMERICA CLEAN FUELS CORRIDOR

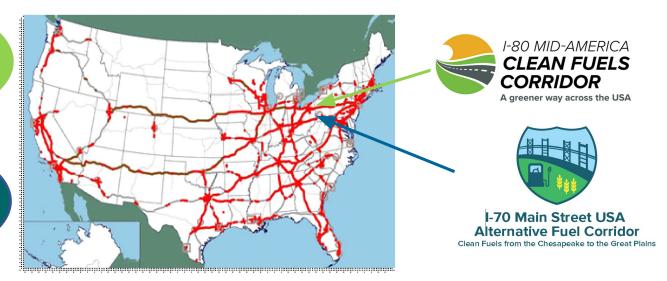
A greener way across the USA

Tom Stephens Principal Transportation Energy Analyst Argonne National Laboratory

Fixing America's Surface Transportation Act – FHWA's Alternative Fuels Corridor Program

FHWA designated highest volume portions of I-80 Corridor "Ready" or "Pending" in November 2016

FHWA designated highest volume portions of I-70 Corridor "Ready" or "Pending" in April 2019



- IDOT/Argonne collaboration to develop alternative fuel corridors and multi-state nominations
- FHWA funding to develop deployment plan with outreach and education to flip I-80 to EV and NGV Ready
- Multiple jurisdictions and partners in planning (FHWA, Argonne, 6 state DOTs, 7 Clean Cities Coalitions, multiple utilities, stakeholders and infrastructure providers)

FHWA Designated I-80 Corridor



CNG readiness criteria:

- Publicly available within 5 mi of exit
- Locations no more than 150 mi apart
- Locations providing fast fill



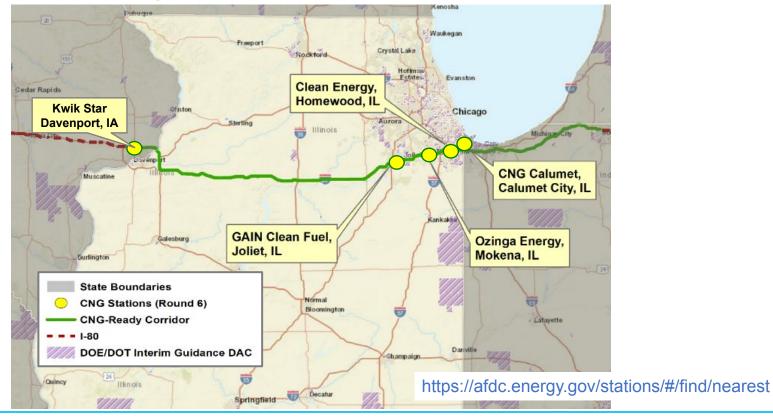
EV readiness criteria:

- Public charging within 1 mi of end of exit ramp
- Locations no more than 50 mi apart
- Locations with at least (4) CCS-1 ports (≥150 kW)

https://www.fhwa.dot.gov/environment/alternative_fuel_corridors/nominations/2022_request_for_nominations_r6.pdf

FHWA Designated I-80 CNG Corridor

I-80 is CNG-Ready in Illinois



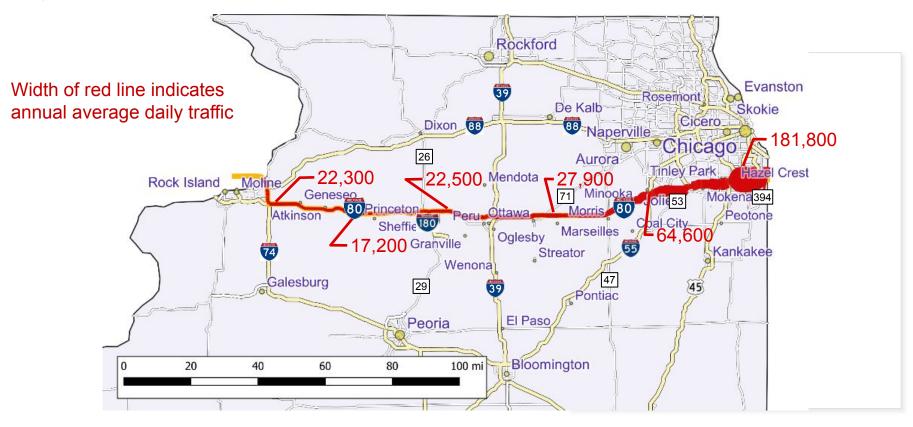
FHWA Designated I-80 EV Corridor

I-80 is EV Pending throughout Illinois

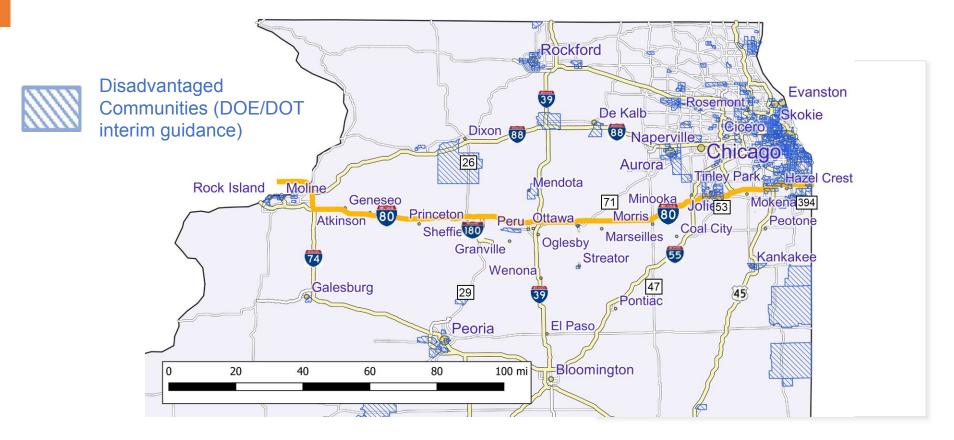


Cities and Traffic on I-80

Higher population density and traffic in eastern Illinois

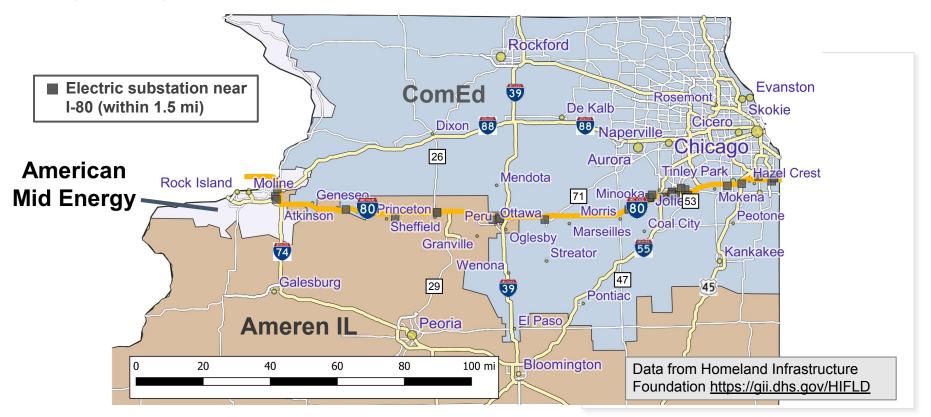


Disadvantaged Communities along I-80

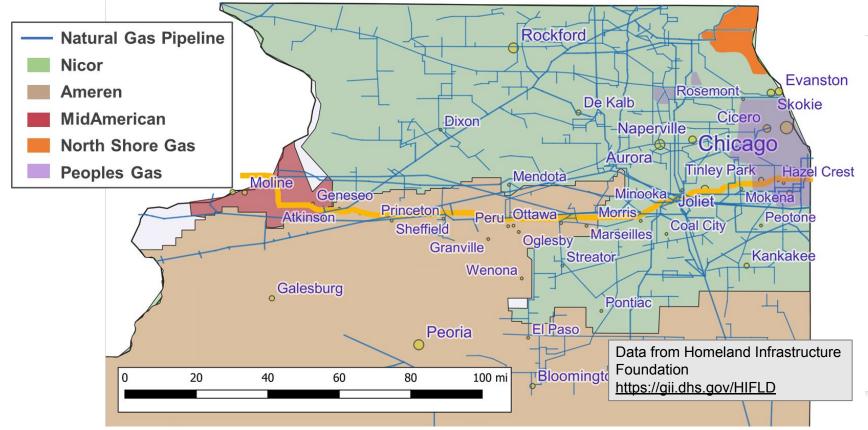


Electric Utilities and Substations near I-80

I-80 goes through ComEd and Ameren Illinois service territories

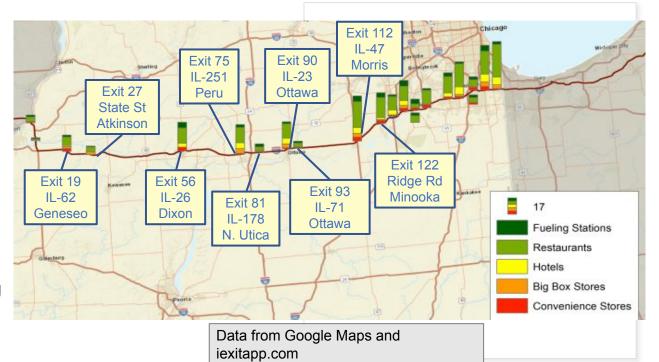


Many Natural Gas Pipelines Serve Northern Illinois



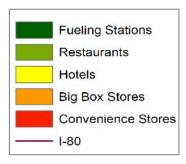
Other Useful Criteria: Where People (or Trucks) Go or Stop Enroute

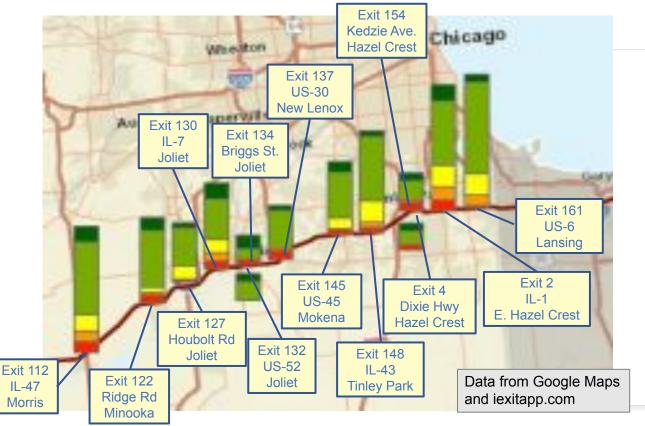
- Amenities tend to be concentrated in and around urban areas and major interchanges
- Most amenities have ample parking and serve other travel needs
- Suitability differences: EV charging aims to increase access in underserved communities while NG fueling aims to reduce emissions and traffic burden on disadvantaged communities



Amenities Where People (or Trucks) Go or Stop Enroute

 Amenities tend to be concentrated in and around urban areas and major interchanges





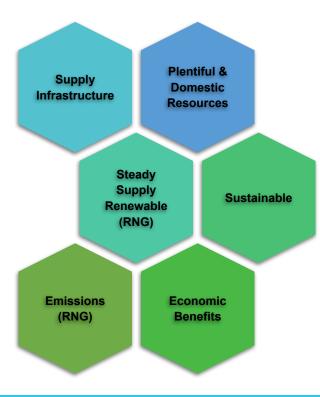


Benefits of Electric and Compressed Natural Gas (CNG) Vehicles

Tom Stephens

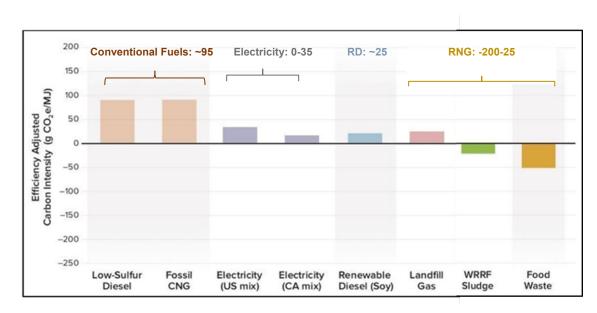
Principal Transportation Analyst Argonne National Laboratory

Benefits of Alternative Fuels



- Electric and natural gas grids are ubiquitous
- RNG and electricity produced from plentiful domestic and increasingly renewable feedstocks — are readily available here and now
- Support sustainability goals
- Create jobs due to increased energy demand and infrastructure expansion
- RNG can provide additional environmental benefits (reducing odor and runoff) and a steady supply of renewable energy

Electricity & Renewable Natural Gas (RNG) Can Cut GHG Emissions from Heavy Trucks by 75% or More



https://www.anl.gov/esia/reference/renewable-natural-gas-rng-for-transportation-frequently-asked-guestions

- Greenhouse Gas (GHG) emissions are typically measured from "well-to-wheel" to capture full fuel cycle of energy production and use.
- GHGs for EVs depend on how electricity is generated.
- Because RNG production often prevents emissions of methane (more powerful than CO2) it can have NEGATIVE Carbon Intensity.
- Carbon Intensity of RNG from animal manure (not shown) varies greatly and i often below -200.



Policies and Programs Supporting Alternative Fuels

Elizabeth Irvin

Deputy Director Office of Planning & Programming Christopher Schmidt Air Quality Manager

Illinois Department of Transportation



Electric Vehicle Infrastructure planning in Illinois

I-80 Planning Project

Elizabeth Irvin & Chris Schmidt

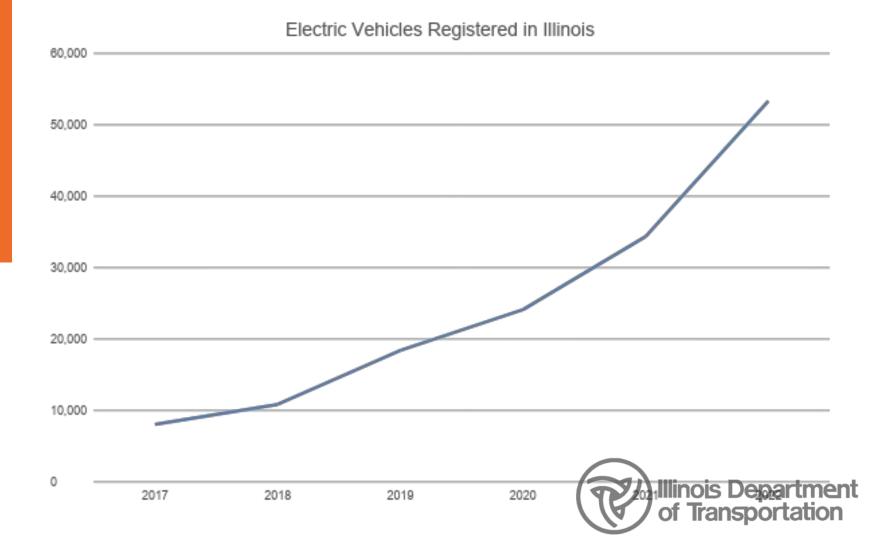


- EV planning in Illinois
- What is NEVI?
- Highlights of IL NEVI planning
- Other state programs for EVs
- Getting involved

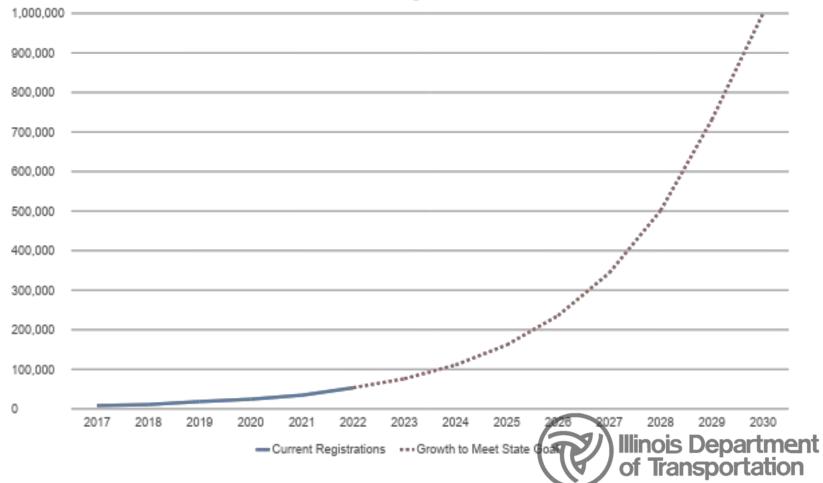




EV PLANNING IN ILLINOIS



Electric Vehicles Registered in Illinois



Electric Vehicle Coordination in Illinois

- Illinois Environmental Protection Agency (IEPA)
- Illinois Department of Transportation (IDOT)
- Illinois Commerce Commission (ICC)
- Department of Commerce and Economic Opportunity (DCEO)

Illinois Department of Transportation

- Central Management Services (CMS)
- Illinois Finance Authority (IFA)
- Illinois Power Agency (IPA)
- Illinois Department of Natural Resources (IDNR)

Meeting Illinois' goal of 1 million EVs by 2030

- Supporting EV manufacturing in Illinois
- Incentivizing consumer EV purchasing
- Electrifying the state fleet
- Electrifying transit and freight
- Updating the electric grid
- Building out a statewide public charging network



"Here in Illinois, we enacted a nation-leading climate action plan. That includes putting 1 million electric vehicles on the roads by 2030 & providing \$4,000 electric vehicle rebates." -Gov. Pritzer





WHAT IS NEVI?

National Electric Vehicle Infrastructure Program

- On November 15, 2021, President Biden signed the \$1 trillion bipartisan infrastructure bill Infrastructure Investment and Jobs Act or IIJA.
- IIJA includes \$7.5 billion in dedicated funding to help make EV charging accessible to all Americans for local and long-distance trips.
- That \$7.5 billion is comprised of a \$5 billion formula program and a \$2.5 billion discretionary grant program





NEVI Formula Program

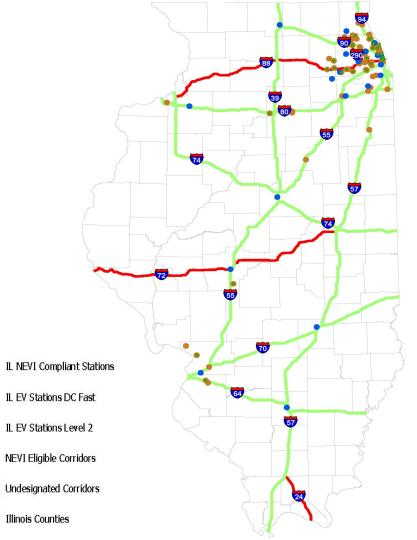
- Provides dedicated funding to states to strategically deploy public EV charging infrastructure
- Illinois will receive \$148 million from this federal program between 2022-2026
- Initially, funding under this program is directed to designated Alternative Fuel Corridors to provide electric vehicle charging infrastructure stations every 50 miles and no more than 1 mile off the designated corridor
- When the alternate fuel corridor network is fully built out, funding may be used on any public road or in other publicly accessible locations

Illinois Department of Transportation

Illinois Alternative Fuel Corridors

- Electric Vehicle Signage Ready
 - I-39 from Rockford IL to Sun Prairie WI
 - I-55 from Chicago IL to Bolingbrook, IL
 - I-74 from IL/IA border to IL/IN border
 - I-80 from IL/IN border to Joliet IL
 - I-90 from IL/IN border to Sun Prairie WI; and, from La Crosse WI to Sparta WI
 - I-94 from Sun Prairie WI to IL/IN border
- Electric Vehicle Signage Pending
 - I-39 from Normal IL to Rockford IL
 - I-55 from Joliet IL to St. Louis
 - I-80 from Joliet IL to IL/IA border
 - I-70 from St. Louis to Indiana border
 - I-57 from Chicago to Missouri border
 - I-64 from St. Louis to Indiana border





Legend

What is Public EV Charging?

- Public Charging = stations available to the public 24 hours a day, 7 days a week
- Public charging **does not** mean free charging
- **Fast Charging** = at minimum, 4 combined charging system (CCS) plugs capable of each charging at 150 kilowatts per hour (kWh)
- At minimum, 4 vehicles can charge at the same time, at a charging speed that will fully charge an average EV in under a half hour

Illinois Department of Transportation

Program Timeline

- **August 1, 2022:** Illinois submitted NEVI plan to Federal Highways
- **August 22, 2022:** Comment period closed on Notice of Proposed Rulemaking for NEVI minimum standards and requirements
- **September 30, 2022:** Deadline for Federal Highway Administration to approve state plans or notify State DOTs that changes are needed
- Fall/Winter 2022:
 - NEVI Funds available for states to begin investing in public charging
 - Illinois conducting additional stakeholder engagement and refining procurement strategy
 - Final rulemaking on NEVI minimum standards and requirements
 - Guidance published on \$2.5 billion discretionary grant program

) Illinois Department of Transportation



HIGHLIGHTS OF THE ILLINOIS NEVI PLAN

Plan Vision and Goals



ECONOMY

Improve Illinois' economy by providing transportation infrastructure that supports the efficient movement of people and goods.

LIVABILITY

Enhance the quality of life across the state by ensuring that transportation investments advance local goals, provide multimodal options, and preserve the environment.

MOBILITY

Support all modes of transportation to improve accessibility and safety by improving connections between all modes of transportation.

RESILIENCY

Proactively assess, plan and invest in the state's transportation system to ensure that our infrastructure is prepared to sustain and recover from extreme events and other disruptions.

STEWARDSHIP

Safeguard existing funding and increase revenues to support system maintenance, modernization, and strategic growth of Illinois' transportation system.

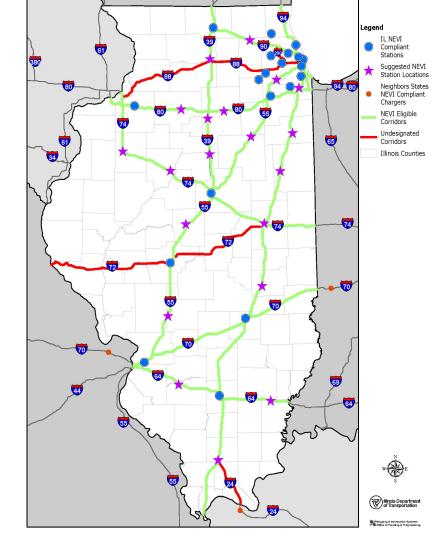
PERFORMANCE GOALS



Initial IDOT Analysis of Station Locations to Meet NEVI Requirements

- Locations are approximate
- To be refined and prioritized as part of contracting process





Initial approaches to:

- Prioritizing locations for charging infrastructure
- Contracting and procurement
- Equity and compliance with Federal Justice40
- Program evaluation metrics and key performance indicators

Illinois Department

- Ensuring a sufficient and diverse workforce
- Stakeholder engagement



OTHER EV ACTIVITIES IN IL



Illinois Support for Purchasing an EV

- Illinois residents that purchase a new or used all-electric vehicle after July 1,2022 will be eligible for a rebate. Low-income customers are prioritized
 - \$4,000 rebate for the purchase of an all-electric passenger vehicle
 - \$1,500 rebate for the purchase of an all-electric motorcycle
- First Round:
 - Low Income Applications Received 232
 - Low Income Rebates Awarded 158
 - Non-Low Income Applications Received 2518
 - Non-Low Income Rebates Awarded 763
- Second Round: applications are being accepted between November 1, 2022 and January 31, 2023
- <u>https://www2.illinois.gov/epa/topics/ceja/Pages/Electric-Vehicle-Rebates.aspx</u>



Illinois Environmental Protection Agency

Illinois Support for Installing Public Charging

• CEJA grants

- \$70 m towards supporting 80% of installed cost of charging infrastructure (Level 2 and Level 3)
 - Rule draft issued late summer comment period closed October 3, 2022
 - Final Rule to be issued soon...Sign up for updates
 <u>https://www2.illinois.gov/epa</u>



Trucks, Buses, and More Charging Infrastructure

- IEPA also developing grants/rebates for vehicles with funds from the VW settlement
 - \$12.6 million for light-duty charging. NOFO currently available: Deadline
 December 30, 2022
 - \$27 million for all-electric public transit buses and public passenger/commuter locomotives
 - \$27 million for all-electric school buses
 - \$16 million for all-electric Class 4-8 local freight trucks (including municipal trucks, refuse trucks, dump trucks, concrete mixer trucks, delivery vehicles, and Class 8 port drayage trucks;





GETTING INVOLVED





Illinois has emerged as a leader in embracing electric vehicles as cornerstones of economic growth and carbon reduction in our state. Under Gov. Pritzker, a foundation has been laid to remake transportation as we know it here in Illinois. We are blazing a trail by creating infrastructure to support electric vehicles as one of many means to get people where they are going, and connecting and uplifting communities along the way. We are watching new technology and new ways to travel unfolding before us. We have a lot to be excited about - as well as a lot to learn.

- Omer Osman

Secretary of Transportation

Illinois submitted its Electric Vehicle Deployment Plan 🗟 to the Joint Office of Energy and Transportation on August 1, 2022. The plan is a draft, pending review and approval from the Federal Highway Administration. As part of continued stakeholder engagement, IDOT has prepared a summary of initial comments 🗟 received by stakeholders and how the feedback is influencing NEVI plan implementation. IDOT plans to continue providing periodic summaries of stakeholder and public feedback as implementation continues.



🝽 Share Your Feedback 🖻

Ways you can provide input

- Suggest a charging station location: <u>https://idot.click/drive-electric</u>
- Email: <u>DOT.DriveElectric@Illinois.gov</u>
- Attend future meetings



Comments

Comments can be seen by the public.

1000



Questions

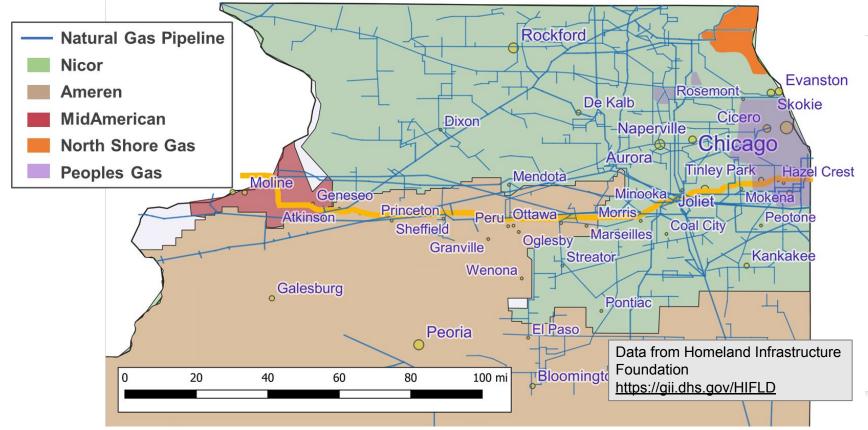




Introduction to the Role of Utilities



Many Natural Gas Pipelines Serve Northern Illinois





Natural Gas Utility Considerations

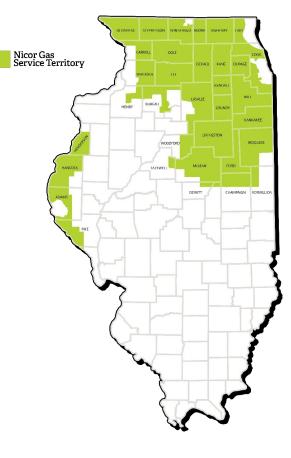
Christopher Sala

Sr. Industrial & Commercial Account Executive at Nicor Gas

Our Company

- Nicor Gas is the largest natural gas delivery company in Illinois with:
 - 2.2 million customers
 - 650+ communities
 - 17,000 square miles of territory
 - \odot 43 facilities across the state





Illinois Fleets with NGVs

A Representative List

- Nicor Gas
- Ozinga
- City of Naperville / Trillium
- Waste Management
- Groot Industries
- Republic Services
- Advanced Disposal
- Forest Preserve of DuPage County
- Village of Downers Grove
- Pace Bus
- ABT Electronics
- Homewood Disposal
- Dillon Transport
- Paper Transport Inc
- City of Chicago (+ 400 taxis)
- MetroLINK (Moline/Quad Cities)
- Springfield Mass Transit District
- Gain Clean Fuel







How to How to Serve a CNG Customer...

Nicor Gas Serving the Market

Natural Gas Supply Customer Request/Analysis



Utilizing Existing or Building Infrastructure to Meet Request



CNG Station Construction & Maintenance Utility Regulated Rate Or Non-Regulated Affiliate Public or Private Access









Market



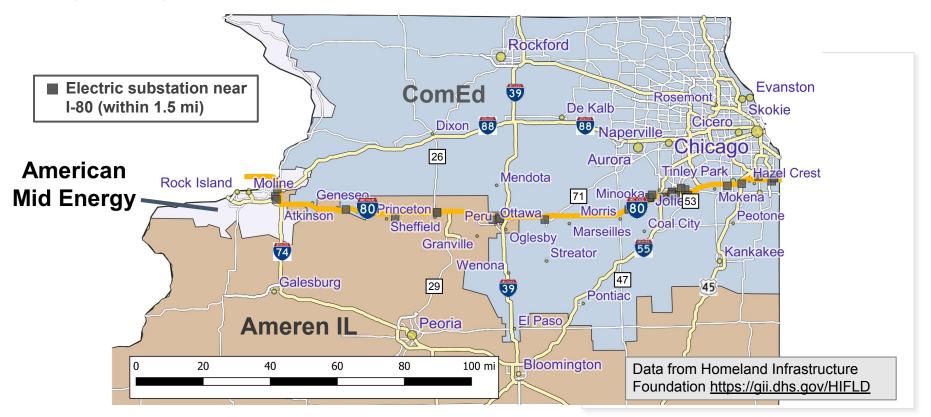
Electric Utility Considerations

Tim Milburn Chicago Area Clean Cities Project Consultant Green Ways 2Go, Partner



Electric Utilities and Substations near I-80

I-80 goes through ComEd and Ameren Illinois service territories



EV Charging and Utilities

- Utilities to manage EV charging behavior through rate structures.
 - Motivate charging consumption to off peak times of day
 - Create demand charge rate structures specific to EV charging to help launch the new market
- Utility programs, policies and rates regulated by state laws and agency actions.
 - Climate and Equitable Jobs Act (CEJA) has set targets for reduction in cost of power over time and emissions / GHGs (utilities > 500,000 customers)
 - Utilities submitted comprehensive plans (7/1/22) to meet targets to Illinois Commerce Commission for review and approval
 - \circ $\,$ Policies and programs to be released Jan 1, 2023 $\,$
 - Program roll-outs to follow
- Utilities also responsible for educating stakeholders
- Prioritize investments equitably for communities in need.





Beneficial Electrification Programs

- Beneficial Electrification requirements per CEJA
 - Program plans: reduce upfront costs of EVs and charging equipment
 - Utilities may install/participate in make ready infrastructure - recover over time in rates
 - Specific programs for low income support for EV Charging
 - Time of Use Rates to drive user behavior
 - Prioritize deploying fast charging access (rebates) -Corridors likely included.
 - Incentives to support *integration* of EV Charging with solar, energy storage, vehicle to grid, smart tech



P	MEREN ILLINOIS COMPANY
BENE	FICIAL ELECTRIFICATION PLAN

Ameren IL BE Plan file:///C:/Users/login/Creative%20Cloud% 20Files/Downloads/567031.pdf

Beneficial Electrification Programs

- Beneficial Electrification requirements per CEJA
 - Commercial tariff options to facilitate EV Charging reduce /cap demand charges
 - Support underutilized charging stations w/ high demand charges for relatively low consumption
 - Facilitate electrification of public transit and other vehicle fleets in the light-duty, medium-duty, and heavy-duty sectors
 - Align with Agency-issued rebates for charging equipment
 - Spending staged:
 - ComEd: \$100 MM spend- 3 years
 - Ameren \$12 MM spend 4 years
 - Dedicated EV charging delivery customer class tariff for Commercial and Industrial (C&I) customers - may apply to Corridor charging.
 - Wait and see.....January 2023



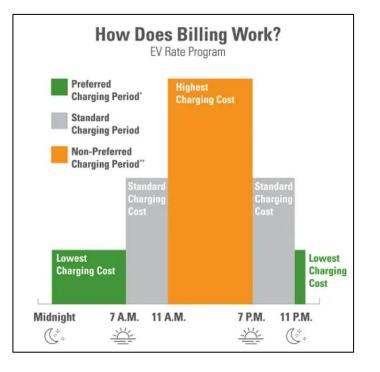
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Current Rate Programs



Ameren Non-residential EV Rate Program

- Ameren Illinois offers a rates to encourage charge when demand for electricity is lowest. Includes
 - Multiple Family Dwellings (MFDs)
 - Education and Transit Facilities
- Same rates may be applied as part of Beneficial Electrification - TBD



Current Rate Programs



Ameren Non-residential EV Rate Program

- Corridor and Non-Corridor Charging
 - Within Ameren service territory
 - In predetermined areas along transportation corridors capacity based
 - on-residential customers pay a **distribution demand charge** based on the rate multiplied by the greater of the following:
 - Maximum on-peak demand
 - \circ 50% of the off-peak demand
 - Unlimited off-peak charging without increasing delivery service charges
 - A <u>rate limiter credit</u> to help manage demand charges in the early stages of EV adoption.
 - Additional funding may be available through <u>supplemental line</u> <u>extensions</u> which reduce costs of installing charging equipment.
 - Same rates may be applied as part of Beneficial Electrification TBD

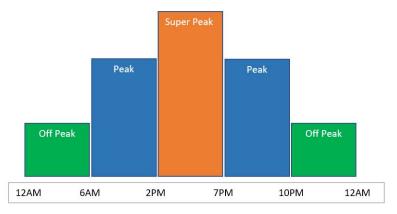


Current Rate Programs



ComEd Rate Options:

- <u>Residential</u>
 - Time-of-Day Pricing Rate -selected rate intervals
 - Off-Peak
 - Peak
 - Super Peak
 - Hourly Pricing Rate changes hourly
 - Fixed-Price Rate (BES)
 - Delivery Services Rate (third party rates)
- *Non-residential*, rate structure is more complicated, and specific EV programs not yet defined.
 - Philosophy will likely be similar on vs. off peak demand rates, plus approaches to jump start the market- demand charge programs
 - Should be included within Beneficial Electrification program



EV Education and Support Programs

Utilities are preparing for growth in EV charging demand by providing educational programs and access to resources

Ameren Illinois Resources

- Calculate monthly savings potential
- Calculate how much an EV saves you every mile
- Compare all-electric vehicle models
- Compare plug-in hybrid electric vehicles
- View sample Workplace Charging Policy (PDF)

ComEd Resources

- EV Smart multiple resources for EVs, EV Charging, finding stations, incentives
- <u>EV Charger Readiness</u> step by step guidance for Charge installation
- <u>Metropolitan Mayors Caucus EV Readiness Program</u> assist municipalities in safe and effective EV charging deployment



EV Charger Readiness





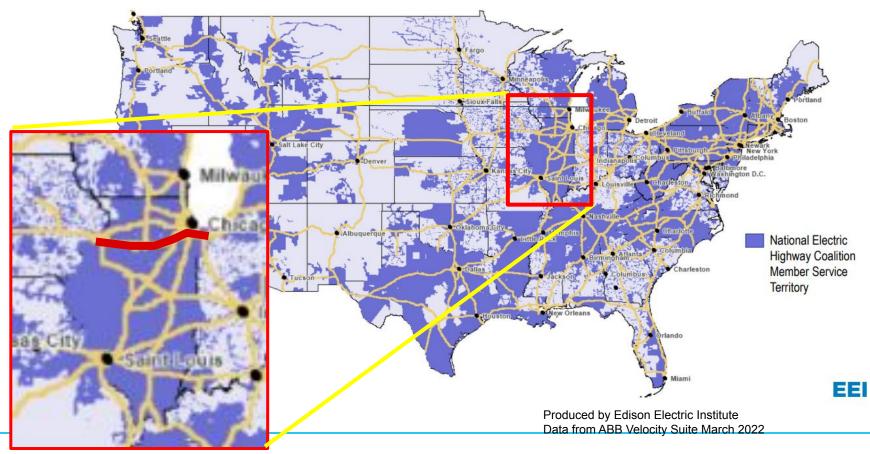
Utility Perspectives

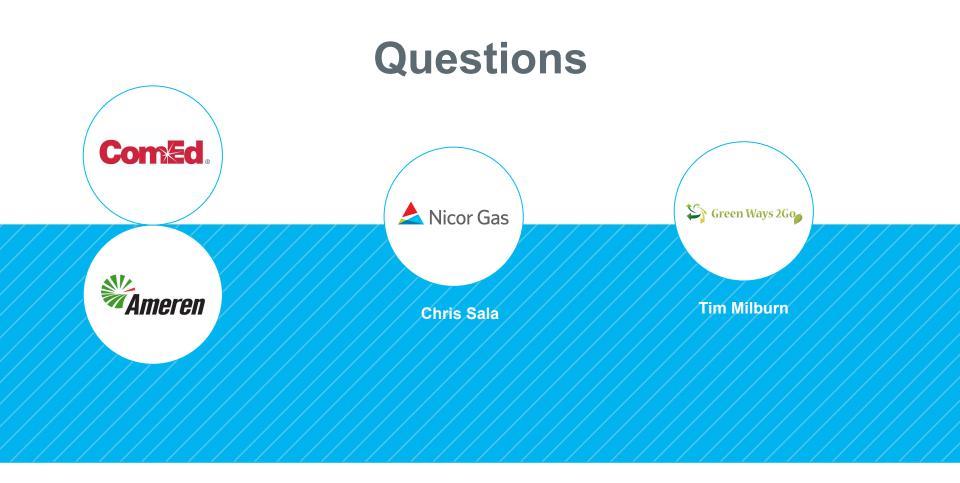
- Contact the utilities *early in your planning*
- Make sure you consider gas & electric supplies for any properties
 - Develop initial utility consumption and peak demand estimates
 - Property within reasonable distances
 - At peak demand capacities (gas pressure, distribution power)
 - Understand utility make ready needs and costs
 - Find out what the utility can do for you
 - Understand rate structures for your business plans
 - Consider future demand

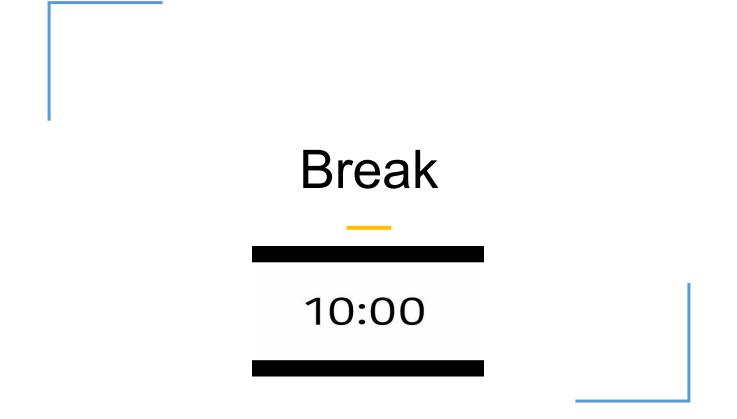
National Electric Highway Coalition

- Collaboration among electric companies: provide EV fast charging stations
- Remove corridor range anxiety by the end of 2023.
- Ensure transition to EVs is seamless for drivers.
- More than 60 investor-owned and municipal electric companies and electric cooperatives
 - Serving more than 120 million U.S. electric customers across 48 states and the District of Columbia.
 - Member companies have invested more than \$3.7 billion in customer programs and projects
- Estimates: <u>140,000 EV fast charging ports</u>, (> 10X increase)
 For ~27 million EVs projected by <u>2030</u>.

National Electric Highway Coalition









Investments and Resources





Alt Fuel <u>Vehicle</u> Investments



Tim Milburn Chicago Area Clean Cities Project Consultant Green Ways 2Go, Partner

Natural Gas Vehicles (NGVs) Demand

- Medium- and heavy-duty NGVs widely available
- Using RNG supports climate goals for fleets, revitalizing use of Nat Gas
- Per NGVAmerica, in 2021, 64% of GGEs consumed in on road apps were RNG
- Demand continues for NGVs (Grand View Research 2.7 % growth)

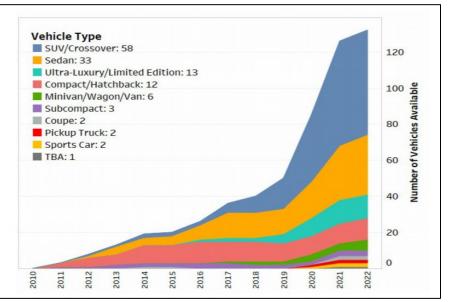




Passenger Electric Vehicle Demand and Availability

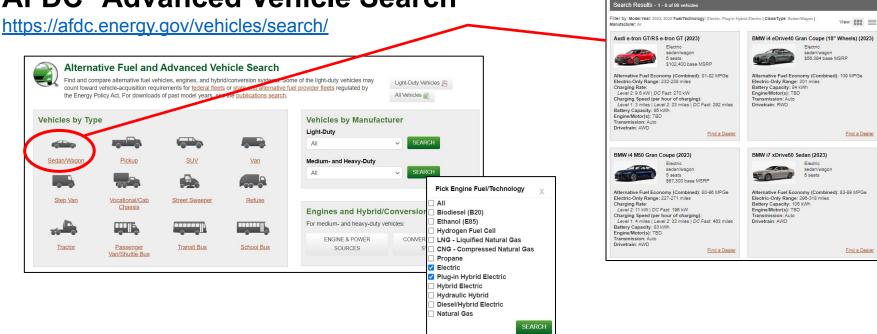
- Demand growth policy and sustainability driven
- 5% of new vehicle sales are EVs: 2022
- Many more models coming all vehicle types
- Rivian with 500-mile range: 2022
- GM:
 - o 30 models by 2025
 - End production of gas and diesel by 2035
- Ford: \$22 billion in EV investment through 2025
- Toyota: 40% of US sales to be EV by 2025
- 2022: supply chain challenges seem to be abating

EPRI Consumer Guide to Electric Vehicles



Plugstar.com

AFDC* Advanced Vehicle Search



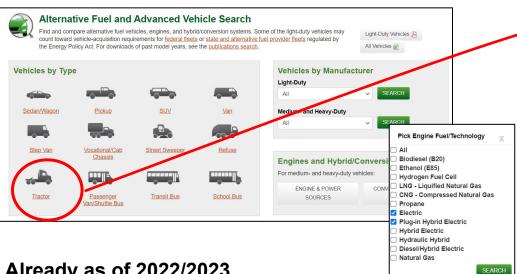
Already: as of 2022/2023

- 98 sedan/wagon
- 73 SUVs
- 6 Vans

*AFDC = US DOE's Alternative Fuel Data Center



https://afdc.energy.gov/vehicles/search/

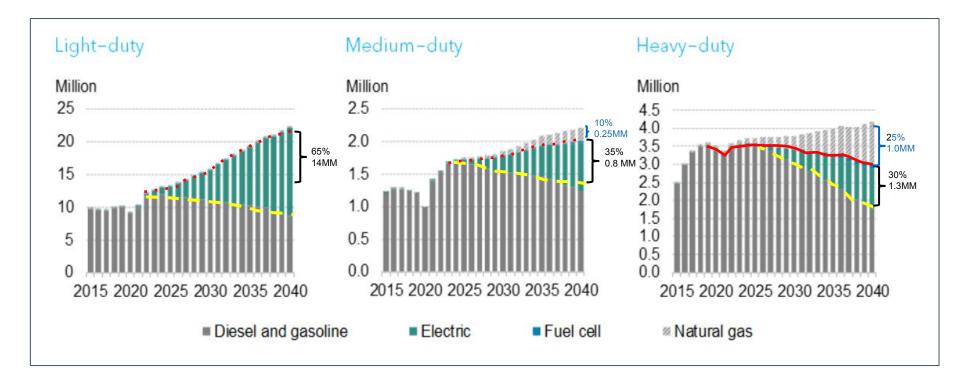


Already as of 2022/2023

- 5 Pickups •
- 5 Step Vans ٠
- 9 Tractors •
- 19 Vans & Shuttle Buses •
- 35 Transit Buses •
- **15 School Buses** •

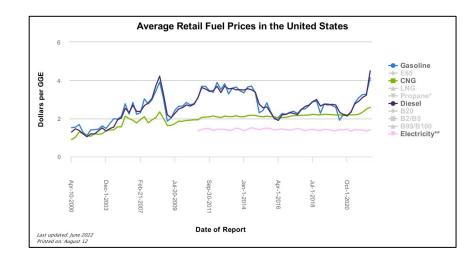
Search Results - 1 - 8 or 9 vehicles Filer by: Model Year: 2023, 2022, 2021 Feel/Technology: Elicible Classifype: Technol Manufacturer: All Veex: BBB	
Electric	Electric
Transmission: Vorza Automatic Power Source(s): 105 AW Note: Accoung to manufacturer: 150KW electric motor; up to 210KWh battery; up to 22 hours run time	Transmission: BYD Automatic Note: According to manufacturer: 105,000 lbs GCWR; 4 HP; 1,770 lb-ft torque
BYD 8Y Terminal Tractor	Kalmar Ottawa T2E+
Electric	Electric
Transmission: BYD	Power Source(s):
Note: According to manufacturer: 102,000 lbs GCWR; 241 HP; 1,108 lb-ft torque	Cummins 170-kW Electric Drive Motor Note: According to manufacturer: available with chargin capacities of 24kW-180kW; 152 kWh or 184 kWh batter storage
Kenworth T680E	Lion Electric LION8T - Class 8
Electric	Electric
Power Source(s):	Transmission: Automatic
Meritor 14Xe e-axles Note: According to manufacturer: Available in 54,000 lb.	Power Source(s): Mentor 2-Speed e-axle
and 82,000 lb GVWR; 396 kWh battery for 150 miles range; DC Fast Charging via J1772 CCS with 120 kW maximum rate and 3.3-hr charge time	Note: According to manufacturer: Class 8, 82,000 GVW up to 853 kWh battery and 260 miles range
Orange EV T Series terminal	Peterbilt 579EV - Class 8
Electric	Electric
Note: According to manufacturer: On or off road; 81,000	Transmission: Automatic
GCWR; regenerative braking; up to 25mph and 24 hrs w/o charge; off- and on-board charging	Power Source(s): Meritor 14Xe e-axies
	Note: According to manufacturer: Meritor 14Xe e-axles available in 400kW (536hp) continuous power rating with

Global e-Truck Forecast: Bloomberg NEF, 2021



Demand for NGVs for CNG

- Performance equivalent to gasoline and diesel
- Dual-fuel, bi-fuel and dedicated solutions to meet applications
- Provides fuel security domestic production
- Pipeline system in place
- Price <u>not tied</u> to oil indices
 - NG cost has averaged 27% less per GGE since 2000 and 24% less since 2012
 - Price controlled by Public Utilities
 - RNG on the rise in response to environmental concerns



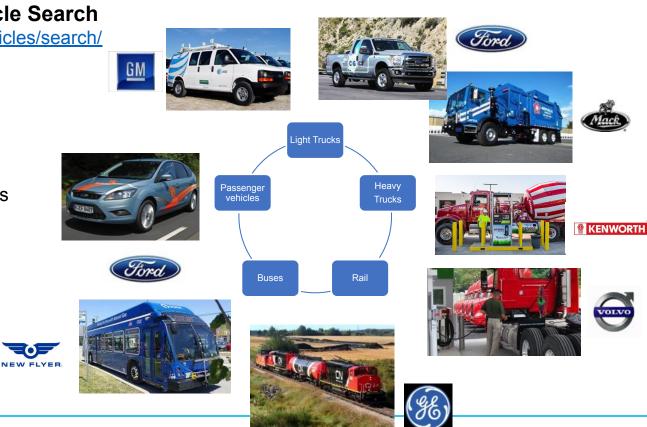
AFDC Site Fuel Prices https://afdc.energy.gov/fuels/prices.html

CNG Transportation User Segments

AFDC Advanced Vehicle Search

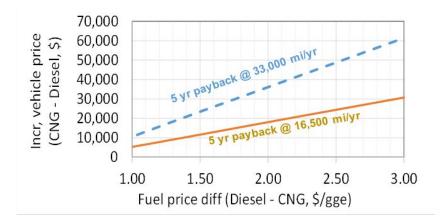
https://afdc.energy.gov/vehicles/search/

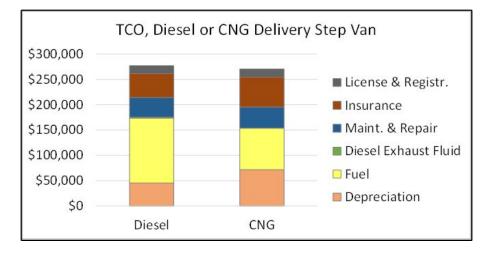
- 0 passenger vehicles
- 3 Pickups
- 9 Tractors
- 14 Refuse
- 28 Cab Chassis
- 4 Vans & Shuttle buses
- 24 Transit buses
- 3 School buses



CNG Vehicles Can be Affordable to Own

- CNG delivery step van: can cost less to own than a comparable diesel van without incentives
- CNG adds \$7,000 to \$60,000 size dependent
- If vehicle incentives are available, affordability improves





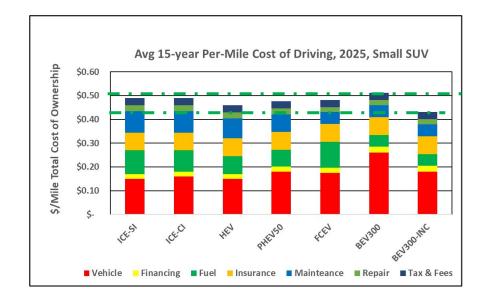
Payback time for a CNG vehicle depends on

- Relative prices of fuels
- Price of vehicles and amount of applicable incentives
- Annual mileage

Electric Vehicles - Affordable to Own: Today

BEVs compete with comparable gasoline vehicles: Total Cost of Ownership

- EV demand growing, while vehicle prices remain higher than gasoline counterparts
- Tax credits and rebates are available for EVs
- Running costs (electricity, maintenance) are much less for EVs
- Medium and heavy-duty vehicles still not competitive on Total Life Cycle Cost, but ROIs may work with incentives
- Supply chain issues causing delays

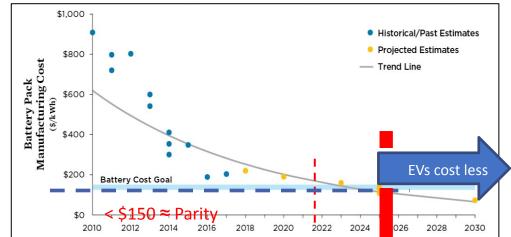


Source "Comprehensive **Total Cost of Ownership** Quantification for Vehicles with Different Size Classes and Powertrains" <u>https://www.osti.gov/biblio/1780970</u>

Achieving Cost Parity: Game Changer

Reducing battery costs is key

- Battery Costs dropped 3.5:1 since 2010
- Estimate: when EV battery costs drop below \$100-150/kWh storage
- Passenger \$ EV = \$ Gasoline Vehicle between 2024 and 2026 = Cost Parity



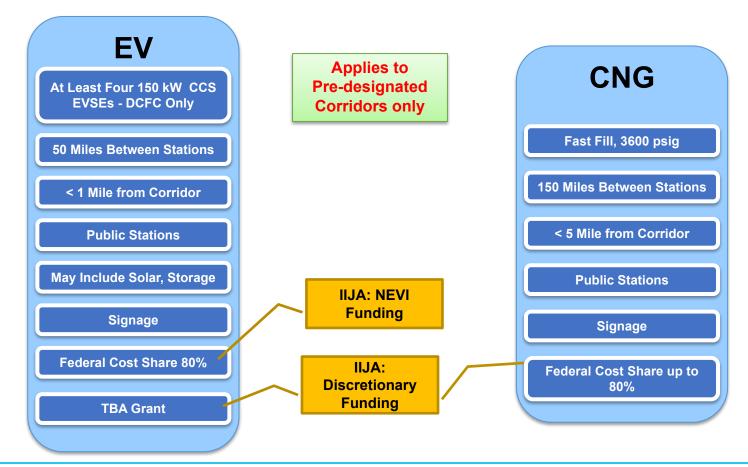
Economics of Alternative Fuel <u>Infrastructure</u> Investments



Tim Milburn Chicago Area Clean Cities Project Consultant Green Ways 2Go, Partner



FHWA Alternative Fuels Corridor Readiness Criteria and Funding Sources



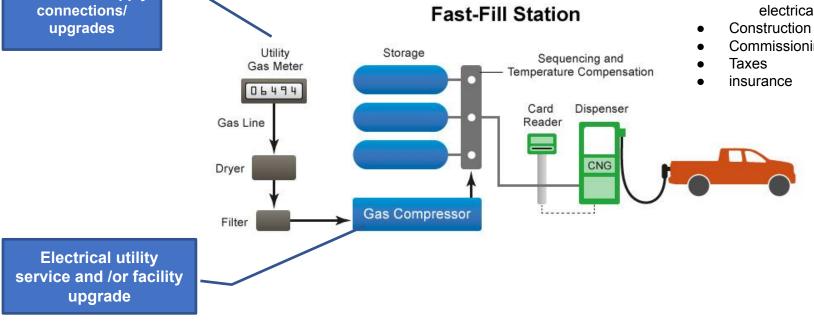
FHWA = US Department of Transportation's' Federal Highway Administration <u>https://www.fhwa.dot.gov/environment/alternative_fuel_corridors/nominations/90d_nevi_formula_program_guidance.pdf</u>

CNG Refueling Capital Investments

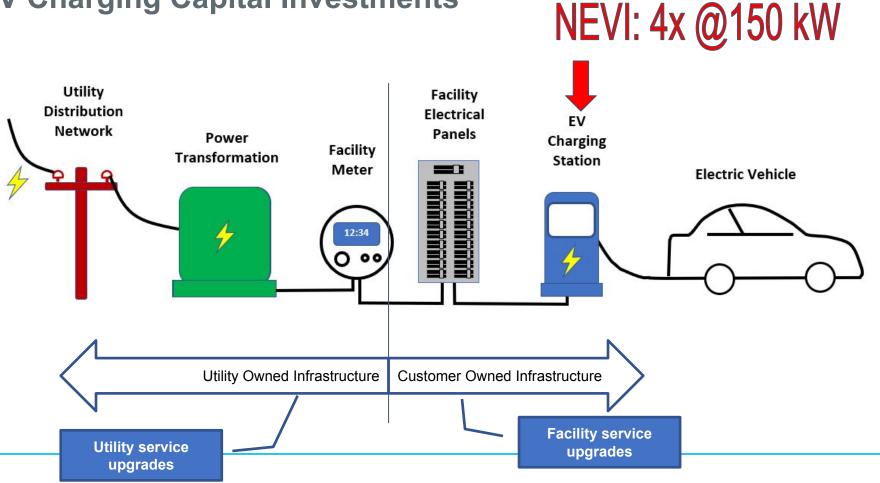
Natural Gas supply

Other Costs

- Site assessments .
- Site prep •
- Permits •
- Design & Project • Management
 - Civil, mechanical, 0 electrical
- Construction
- Commissioning



EV Charging Capital Investments



What are Make Ready Costs Involved in EV Charging and CNG?

EV and CNG

Utility Side of the Electric Meter

- Power step-down transformers
- Switchgear
- Service lines (above or below ground)
- Interconnecting conduit and wiring
- Electrical/Mechanical / Civil work

Customer Side of the Electric Meter

- Connecting conduits and wiring
- Branch Runs
- Power panels and circuit breakers
- Switchgear/ disconnects
- Transformers
- Electrical / Mechanical / Civil work

CNG Only

Utility Side of the Gas Meter

- Gas pressure regulators
- Service lines (above or below ground)
- Interconnecting piping
- Mechanical / Civil work

Customer Side of the Gas Meter

- Gas dryer
- Compressors
- Storage
- Dispensing
- Controls
- Electrical / Mechanical / Civil work

Utility Side: Who pays for what? What is included in incentives? Varies by region / utility / project

Electrical Supply and Gas Supply upgrades range from \$0 to \$1 MM!

-Contact your utility early!!-

Use Case: Corridor Refueling or Recharging

Requirements:

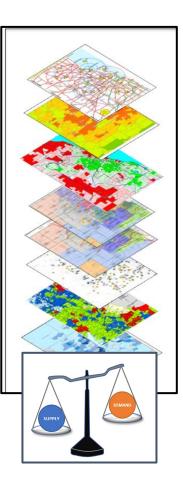
- Property and physical space
- Total Cost of Ownership must meet business goals
 - Operating and capital incentives are key
- Utility supply capacity at peak demand
- Engagement with regulators and utilities essential
- Local collaboration
- Interstate locations with full exchanges and crossroads with good traffic flow
- Supporting regional demographics and population
- Predictable demand
 - CNG: Long term volume contracts
 - **EVs:** Predicted EV Growth, Growing Utilization

Key Success Criteria:

- Easy to see from interstate. Signage helps.
- Driver amenities / parking
- Multiple ports (redundancy)
- Positive aesthetics and safety
- Things to do while charging
- Sufficient population and traffic flow
- Understand competitive environment
- Equity considerations

Future Considerations:

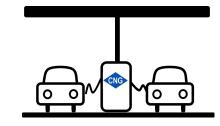
- Property, gas supply and power to grow
- Anticipate expansion install higher utility capacity at onset
- Plan for larger vehicles
- Renewable energy and energy storage may help offset grid capacity costs, demand charges
- Monetization of vehicle emissions



Targets: Corridor Refueling or Recharging

CNG Targets:

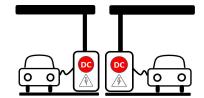
- CNG Refueling Stations 500 to 1,000 SCFM, 2 to 4 dispensers
- Users: Interstate drivers, local drivers
- *NGVs:* commercial and municipal fleets Anchor fleets to secure investment
- Investment: \$2 to \$3 million investments (pre-incentive)



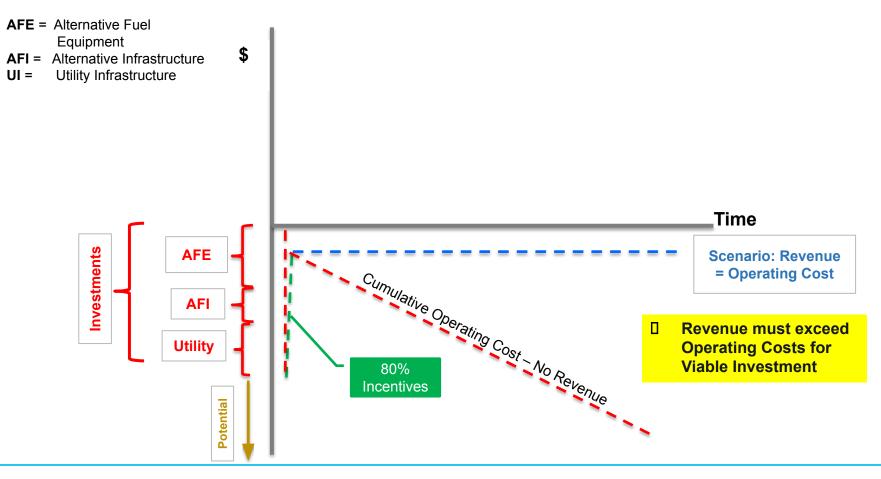
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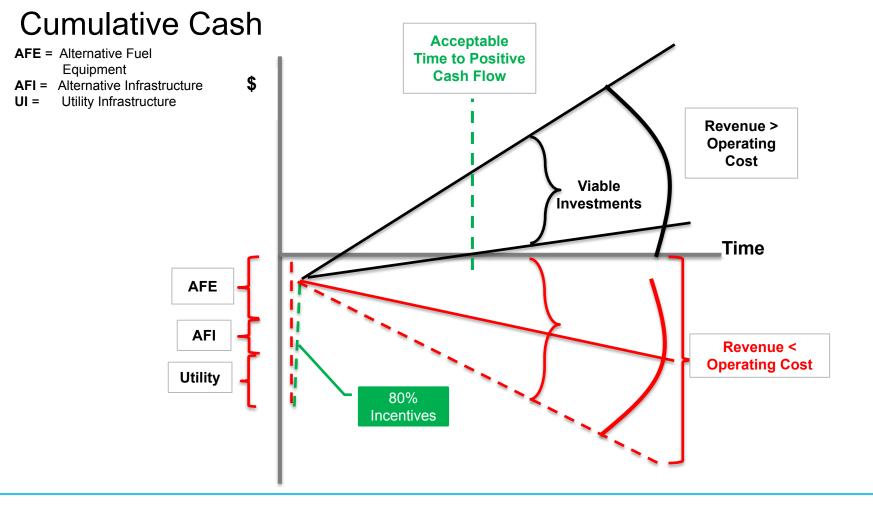
EV Targets:

- **EV Charging Stations:** DCFC (Four @150 kW, CCS connectors)
- Users: Interstate drivers, local drivers
 - Initially, fleets likely will rely on home-based charging for control/ risk mgmt
 - As EV fleet numbers and use cases grow and ubiquity is established, commercial charging demand will happen at corridor sites
- **EVs:** Passenger BEVs, increasing number and type of larger EVs over time
- Investment: \$700,000 to \$1.1 million investments (pre-incentive)



Cumulative Cash Flow for Alternative Fuel Infrastructure Investments





Net Present Value Cash Flow Analysis Retail CNG Station*



Key Assumptions:

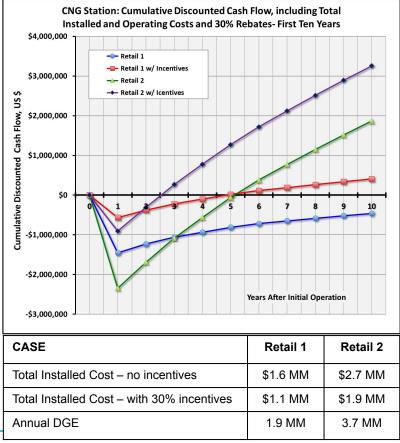
- 24/7 operation
- CNG Cost \$2.00 /DGE
- 30% gross margin on fuel

Cases:

- Retail 1- small retail station
 - w/o incentives
 - w/ incentives
- Retail 2- larger retail station
 - w/o incentives
 - w/ incentives

Key Drivers of Success: Utilization

- Amount of fuel pumped/day
- Amount of energy transferred per event



Net Present Value Cash Flow Analysis Retail EV Charging Station*

Key Assumptions

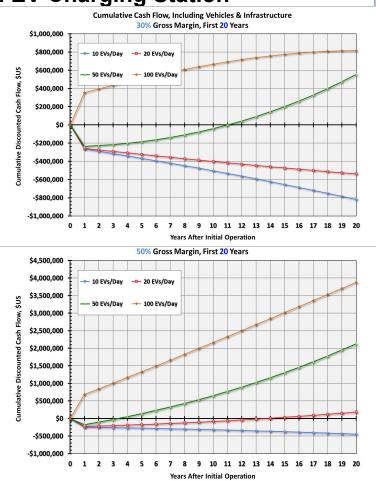
- 24/7 operation
- Four 150 kW EVSEs available
- Average recharge: 200 miles 30-minute session
- Electricity \$0.13 /kWh, demand charges
- Total installed Cost (TIC) \$1,010,000
- 80% Grant for TIC
- 30 to 50% gross margin on fuel

Cases:

- Vary the average number of EVs per day
- Vary the margin

Key Driver of Success: Utilization

- Number of EV charging events per day
- · Amount of energy transferred per event
- Growth in EV market acceptance



Retail Experience ATrillium

CNG Refueling

- Designed / installed alternative fuels at over 200 locations.
- Stations built to provide up time \rightarrow redundancy is essential.
- Some of the stations supported by local and federal incentives.
- Gaining fleet fueling contracts key to success.

EV Charging

- Designed / installed several EV charging stations at several locations.
- Most are fast chargers.
- Many of the chargers were supported by local and federal incentives.
 - $\rightarrow\,$ Key to investments







Retail Experience



CNG Refueling

- Designed / installed compressed natural gas refueling at 7 locations.
- CNG stations built to provide up time, meaning redundancy is essential
- Some of the stations were supported by local and federal incentives.
- Focus on supporting Ozinga business and offering retail CNG sales.

EV Charging

- Designed / installed EV charging stations at several locations.
- Two DC Fast Chargers (pictured) and dozens of Level 2 Chargers for their own sites and local municipalities.
- Chargers supported by local and federal incentives.
- \rightarrow Key to investments





Planning for Medium and Heavy Duty Vehicles

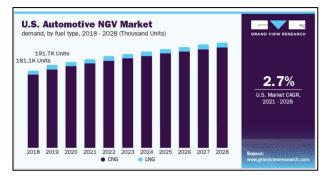
Tim Milburn Chicago Area Clean Cities Project Consultant Green Ways 2Go, Partner



Natural Gas Vehicles (NGVs) Demand Continues

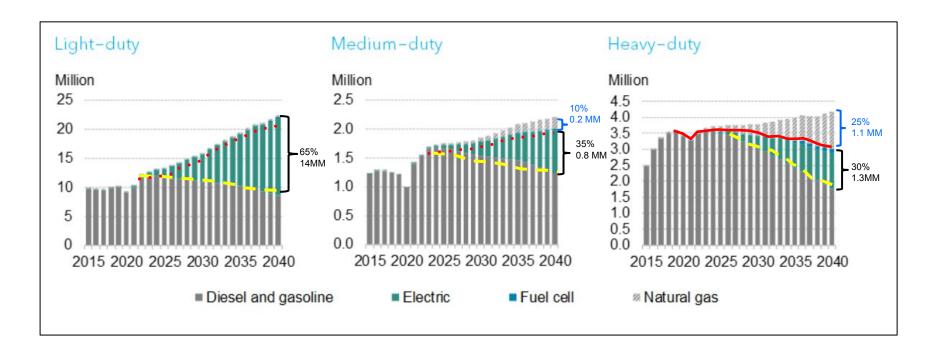
- Using RNG supports climate goals for fleets, revitalizing use of Nat Gas
- Per NGVAmerica, in 2021, 64% of GGEs consumed in on road apps were RNG
- Range of NGV incentives may be available
- Incentives for NGV refueling stations
- Demand continues for NGVs





Global Truck Forecast

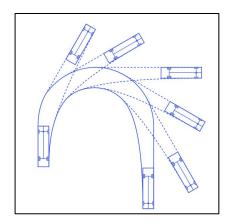
Bloomberg NEF, 2021



MD/HD NGV Corridor Refueling Considerations

- Time fill only, fast rates
- Pipelines in place, but need sufficient line pressure for faster fueling rates at peak demand
- NGV fleets need to consider on board storage vs. range
- Station investors need sufficient utilization & refueling commitments to support investments
- Site design must consider physical space size of trucks, truck queueing, turning radii, access/egress
 - Similar to diesel refueling stations
 - Applied at facilities accustomed to trucks





MD and HD Truck Electrification Resources

Per<u>Rocky Mountain Institute (RMI)</u>, and <u>North American Council on Freight</u> <u>Efficiency (NACFE)</u>, trucks of all sizes are ready for electrification.

65% of medium-duty and 49% of heavy-duty trucks are electrifiable today

Freight trucks in the United States produce an outsized amount of pollution. Although they make up only 10% of the vehicles on the road, they produce 25% of all greenhouse gas emissions from transportation.

Resources:

- <u>Charting the Course for Early Truck Electrification</u>
- <u>Electric Trucks Have Arrived:</u>
 <u>The Use Case for Heavy Duty Regional Haul Tractors</u>
- Electric Trucks, Where They Make Sense

MRMI





Charting the Course for Early Truck Electrification

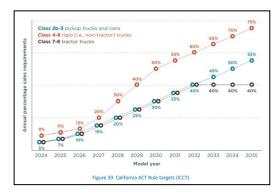
Using Real-World Telematics Data to Identify Electrifiable Trucks, Inform Charging Infrastructure Investments, and Explore Emissions Reductions

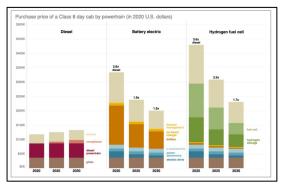




NACFE Report Info Samples

ZEV Truck Sales by Class Forecast

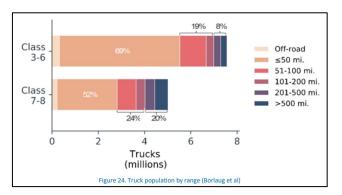


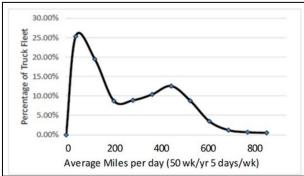


Cost per Vehicle Forecast by type



Market % by Class and Range

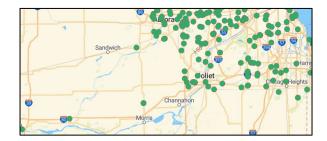




Miles per day by % of Truck Fleet

MD/HD EVs and Charging Stations Considerations

- Difference in charging needs between passenger and larger vehicles
 - Station must be enroute, tied to logistics, EVSEs w/ high up time
 - Reasonable charging duration time is money
 - Communications
 - Reservations, wait lists
 - Signage, charging level info
 - Smart device and or dashboard connectivity
 - Connector availability and size
 - Station/ connector status

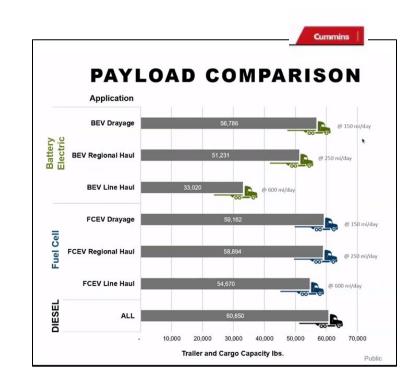






MD/HD EVs and Charging Station Considerations

- Recharge power levels vs. wait time
 - NEVI has viable approach (@four 150 kW chargers)
 - Some retailers considering making one of the DCFCs @ 350 kW
- Range and payload limitations
 - Payload is revenue pillows vs. bricks
 - Larger trucks have more payload constraints
 - Good fit for many MD applications
 - Availability and proximity of other EVSEs, including home base charging



MD/HD EVs and Charging Station Considerations

• Site design considerations

- Size of trucks
- Truck queuing
- Turning radii
- Access and egress
- EV Charger spacing
- Cord length
- Proximity to vehicle ports
- Truck queuing, truck length and plug in locations on vehicles



Daimler E-truck Charging Station, Portland, OR

COULD A BOX TRUCK CHARGE AT A PUBLIC CHARGER?

The average box truck wouldn't fit into a typical US parking space, providing it could maneuver around parking lot landscaping.

Even if the box truck could fit into the parking space, the charger cord would not be long enough to reach the truck's charging port, which is usually near the front of the truck.

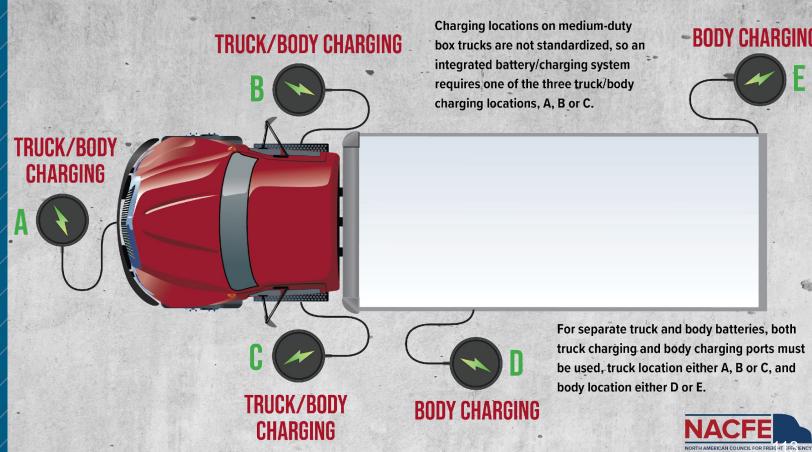
Ultimately, if the box truck could pull in parallell to the chargers, the cord should reach the truck's charging port.

3 **YPICAL U.S. PARKING SPOT TYPICAL CARGO VAN** *TYPICAL STEP VAN* 264" X 84" 216" X 108" 324" X 96" *TYPICAL BOX TRUCK* 404" X 102" 1

TYPICAL BOX TRUCK

404" X 102"

BOX TRUCK CHARGING PORT LOCATIONS





Electric and CNG Vehicles and Station Locator

Samantha Bingham Chicago Area Clean Cities Coordinator

National Network of Clean Cities Coalitions

More than 75 active coalitions covering nearly every state with thousands of stakeholders

cleancities.energy.gov



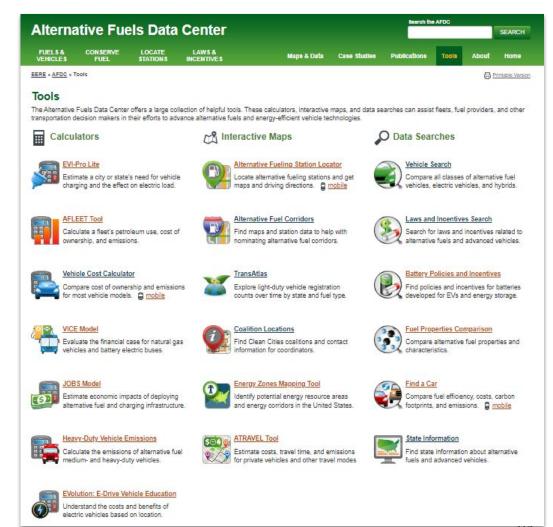
Technology Integration Program

Provides objective/unbiased data and real-world lessons learned that inform future research needs and support local decision-making



Alternative Fuels Data Center: Tools

afdc.energy.gov/tools





AFDC Vehicle Search

Compare all classes of alternative fuel vehicles, electric vehicles, and hybrids.

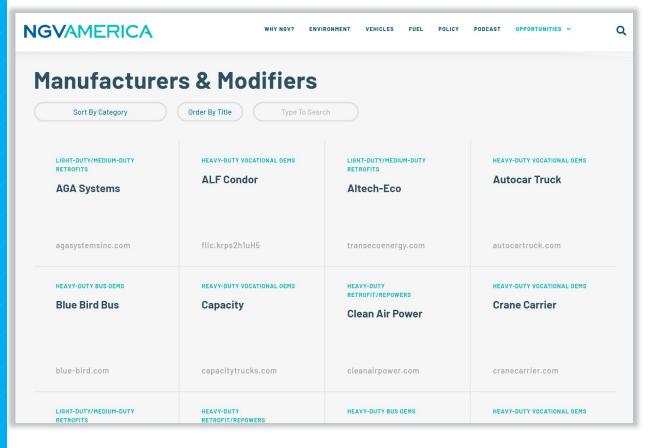
 afdc.energy.gov/vehicles /search

Alternative Fuels Data Center									
Iterna	tive Fuel	s Data	Center		SE				SEARCH
FUELS& /EHICLES	CONSERVE FUEL	LOCATE STATIONS	LAWS & INCENTIVES	Maps & Data	Case Studies	Publications	Tools	About	Home
RE » AFDC » To	ols » Vehicle Search							음법	ntable Versio
	ernative Fu	uel and A	Advanced Veh	icle Search					
may regul	count toward vehicl lated by the Energy	le-acquisition re	equirements for <u>federal f</u>	d hybrid/conversion systems. <u>leets</u> and <u>state and alternativ</u> f light-duty vehicles for past r	e fuel provider flee	ts		i complete lis Vehicles 🖉	t
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Sedan/Wag	<u>jon Pi</u>	<u>ckup</u>	SUV	Van	Medium- and H	eavy-Duty			
	_		-		All		✓ SE	ARCH	
	100								
Step Var		onal/Cab assis	Street Sweeper	Refuse	Engines and Hybrid/Conversion Systems For medium- and heavy-duty vehicles:				
					ENGINE 8	POWER	CONV	ERSION & HY	BRID
Tractor	Pass	senger	Transit Bus	School Bus	SOUF			SYSTEMS	7.07
		nuttle Bus	THINK DWO	001001000					

NGV America Vehicle Availability

Compare manufacture conversion systems that have been certified and approved by the U.S. Environmental Protection Agency and/or the California Air Resources Board.

 ngvamerica.org/vehicles/ availability





Vehicle Cost Calculator

Compare all classes of alternative fuel vehicles, electric vehicles, and hybrids.

afdc.energy.gov/calc

EERE » AFDC » Tools



Vehicle Cost Calculator

This tool uses basic information about your driving habits to calculate total cost of ownership and emissions for makes and models of most vehicles, including alternative fuel and advanced technology vehicles. Also see the cost <u>calculator</u> <u>widgets</u>.

ASSUMPTIONS

Choose vehicles to compare

Select up to eight vehicles to compare from the makes and models below or create your own custom vehicle.

2022	~	Make	~	Model	~	ADD >>
Create Custor	Vahial					

Tell us how you use your car

Because vehicle efficiencies vary depending on how you use your car, this information allows the tool to more accurately calculate fuel usage.

Results

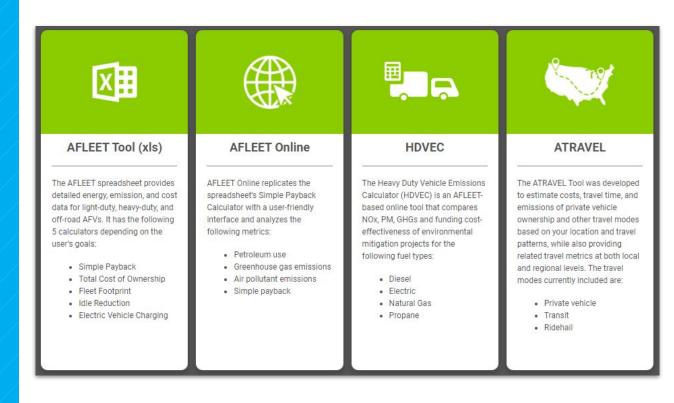
- Total cost of ownership
- Annual fuel use and operating costs
- Cost per mile



Alternative Fuel Life-Cycle Environmental and Economic Transportation (AFLEET) Tool

Calculate a fleet's petroleum use, cost of ownership, and emissions.

greet.es.anl.gov/afleet





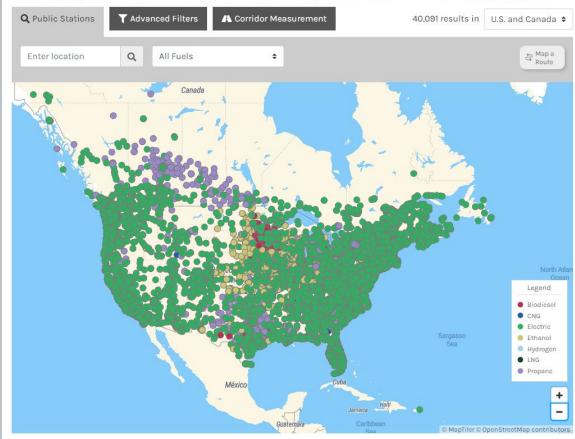
Alternative Fueling Station Locator

Locate alternative fueling stations and get maps and driving directions.

afdc.energy.gov/stations

Alternative Fueling Station Locator

Find alternative fueling stations in the United States and Canada. For U.S. stations, see data by state. For Canadian stations in French, see Natural Resources Canada.



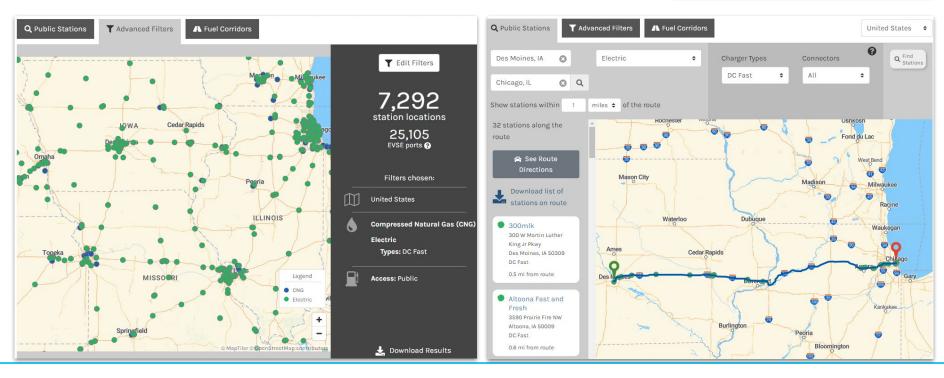
Alternative Fueling Stations



Alternative Fueling Stations 4+ National Renewable Energy Laboratory Designed for iPhone

**** 4.7 • 2.9K Ratings



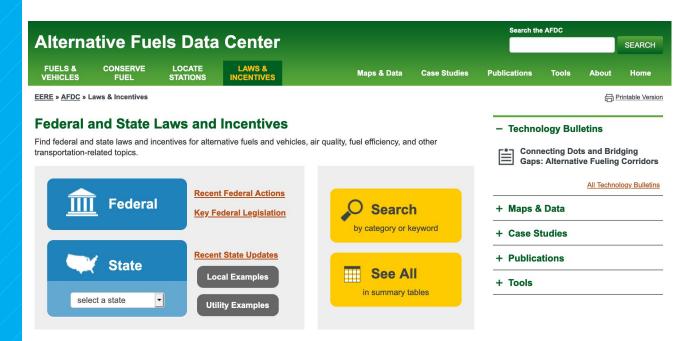




Federal and State Laws and Incentives Database

Find federal and state laws and incentives for alternative fuels and vehicles, air quality, fuel efficiency, and other transportation-related topics.

afdc.energy.gov/laws



For questions or to submit an incentive, email the <u>Technical Response Service</u>. For additional incentives, search the <u>Database of State Incentives for Renewables & Efficiency</u>.

This information provides an overview of laws and incentives and should not be your only source of information for making decisions about vehicle purchases, taxes, or other binding agreements. Please refer to the federal and state contacts included to verify these laws and incentives are still applicable, and consult your tax advisor.

Questions CHICAGO AREA Green Ways 2Go LEAN CITIE Tim Milburn Samantha Bingham



Local Success Stories



Local Stories Participants





Ozinga Energy NGV Refueling

Ryan Jacobs Account Executive Ozinga Energy Ozinga Energy is a renewables company focused on transportation fuels. Our projects create real environmental impact and sustainable economic returns.

OZINGA ENERGY Brighter Tomorrows Together





OZINGA ENERGY

Since being established by Ozinga Bros. in 2012 to improve their own fleet, our company has become the leader in Compressed Natural Gas (CNG) solutions in the Midwest and West Coast. We operate the largest public CNG/RNG fueling network in Chicagoland and handle everything from new construction to service and preventative maintenance for CNG filling stations all over the U.S.

Ozinga Energy has now crossed over into Renewable Natural Gas (RNG). We operate a gas processing plant in Indiana that is fed biogas from several local dairies. The finished RNG is chemically identical to natural gas but has a negative carbon footprint. In addition to this huge undertaking, we also have several other RNG and biogas projects in the works. We pride ourselves in being very diverse in alternative fuels. In addition to our Natural Gas offerings, we also provide Electric Vehicle (EV) charging solutions for all applications and budgets. OZING/

LINGA CONTRACTOR





ork | 133

Mokena, IL Public CNG Station (I-80 and US 45

Time-fill posts for fleet use

Compressor

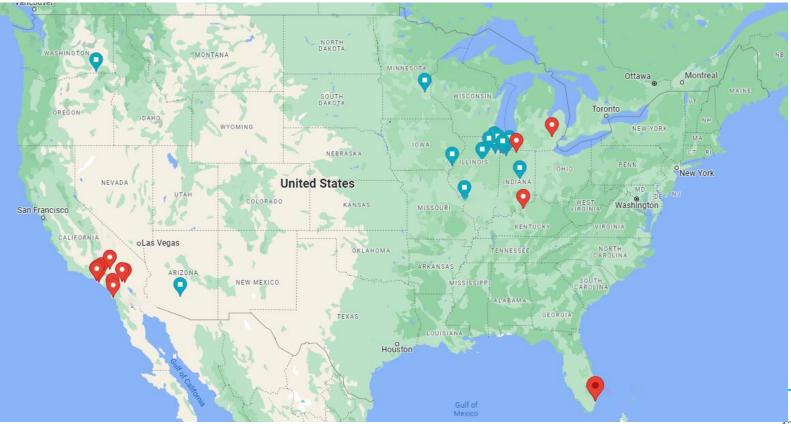
OZINGA

Public access fast-fill









Site in CA built OZINGA ENERGY

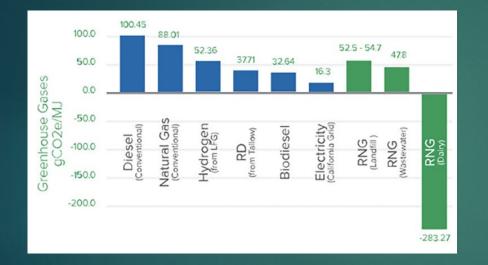


fO National Ready Mixed Concrete Company

OZINGA







Why Dairy RNG?

EV Charging Retail Experience

- Ozinga designed and installed EV charging stations at several locations.
- These include two DC Fast Chargers (pictured) and dozens of Level 2 Chargers for their own sites and local municipalities.
- Chargers supported by local and federal incentives.
 - Key to investment evaluations





New Buffalo, MI

Sturtevant, WI



Thank you and please direct any questions to <u>RyanJacobs@OzingaEnergy.com</u>



DC Fast Charging

Andrew Poliakoff Electrify America Federal Affairs Lead

Electrify America Corridor Charging Success



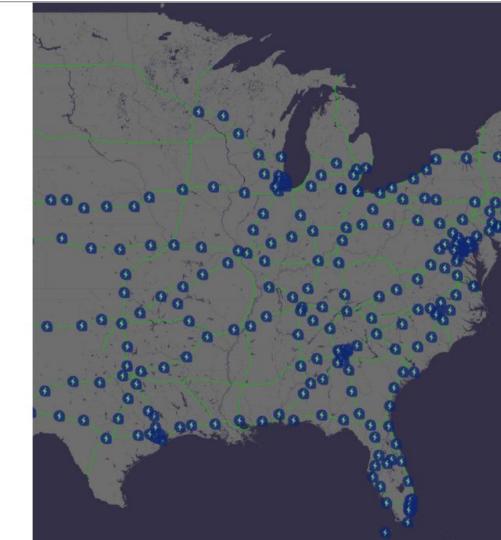
Electrify America is the largest open ultra-fast network



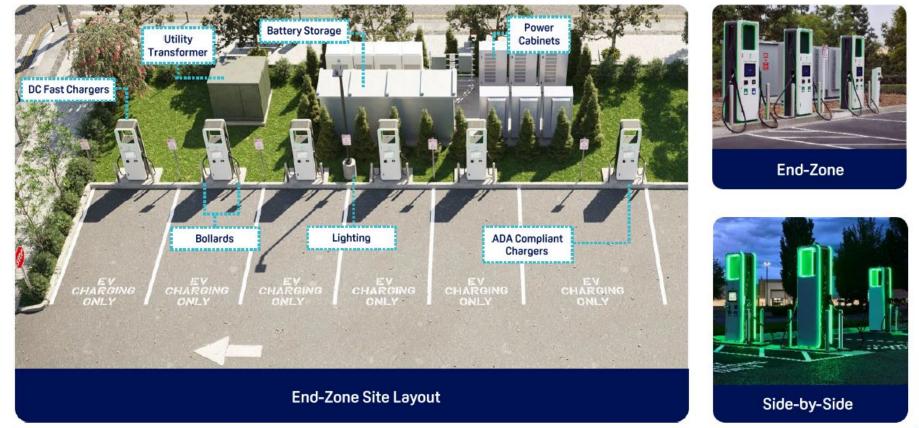
There is an unprecedented opportunity to build the highway corridor charging infrastructure that America needs

The Infrastructure Investment and Jobs Act (IIJA) calls for \$7.5 billion in new spending for EV charging infrastructure

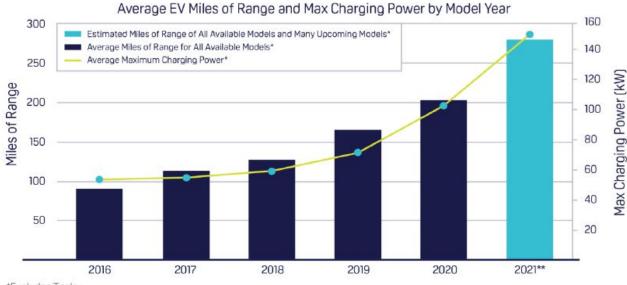
- \$6.25 billion dedicated to highway corridor charging
- Illinois would receive \$149 million to support expanded EV charging under five-year, \$5 billion formula funding program
- Funds must be dedicated to charging along designated Alt Fuels Corridors until complete
- Electrify America currently owns and operates 27 ultra-fast charging stations in Illinois with numerous others on the way
- 2 x 150 kW & 2 x 350 kW on I-80 in Joliet in the Walmart parking lot.



Electrify America builds customer-centric ultra-fast charging stations



Ultra-fast corridor charging is necessary to serve the vehicles of today – and tomorrow



*Excludes Tesla

CCS

UP TO

**Ranges from upcoming 2021 models are based on manufacturer claims for announced models and not yet rated by EPA

Example 2021 vehicle models:



Ford Mustang Mach-E 150 kW



Hyundai IONIQ 5 225 kW



Volvo XC40 Recharge

150 kW



Lucid Air 350 kW

Electrify America is the network of choice for partners and drivers



Fastest

Most 150kW and 350kW developed and owned

Trusted

Partnered with nation's largest retailers and shopping centers



Chosen

Selected by car brands for embedded offers

Customer Centric

Recognized for reliability and technology innovation





Ultra-fast, reliable charging is everything





City of Naperville CNG Station

Director Public Works City of Naperville, Illinois

Naperville CNG Station

Location

- 1720 W. Jefferson Ave
- Just west of Ogden Ave



Naperville CNG Station Facts

Timeline

- Construction Started June 2020
- Ribbon Cutting Late November 2020

Station Usage

- Over 300,000 GGE dispensed since opening Q1 2021
- Averaging 40+ visits per day
- One large primary user
- About a dozen other fleets purchasing fuel at the station

Photos



MD and HD E-Truck Manufacturing

Brian Robb Government Relations Director Lion Electric



I-80 Stakeholder Convening and Funding Updates



November 10, 2022

Electric Vehicles +

Electrification



- In 2020, transportation accounted for largest portion of greenhouse gas (GHG) emissions in the U.S. 27% *Source: EPA, Inventory of U.S. Greenhouse Gas Emissions and Sinks 1990–2020
- In the U.S. MHDV are only 10% of the vehicles on the road but contribute to 28% of total on-road GHG emissions

*Source: Union of Concerned Scientists, Now Is The Time For Heavy Duty Electric Vehicles

- Electrification is a VIABLE business model
 - IRA \$369B for energy and climate-related programs
 - IIJA \$7.5 billion for a network of chargers and to advance EV adoption
 - EPA's \$1 billion for electric buses for nearly 400 school districts in 2022

The Meaning of NEVI



- The Bipartisan Infrastructure Law has allocated \$5 billion for the National Electric Vehicle Infrastructure (NEVI) formula to build a nationwide EV charging infrastructure
- The funding will enable states to strategically deploy chargers and establish an interconnected network to facilitate data
- Lion is working with leading policy action groups such as the Zero Emission Transportation Association (ZETA), Electrification Coalition (EC), and many more to have the charging areas designated as public to include medium and heavy-duty vehicles (MHDV)

Lion in Illinois



- The EPA's Clean School Bus Program awarded 36 electric school buses to Lion applicants in Illinois (around \$12 million), and 275 electric buses overall across the country; totalling nearly \$108M
- Cook County is currently deploying zero-emission school buses
- Joliet is a central location proximity to major highways and rail routes for distribution purposes
- Illinois and Will County have a rich history of manufacturing, skilled workforces, and emphasis on "Made in America"
- Every mile driven in an electric vehicle = more carbon neutrality (think I-80 Highway corridor)
 ③ LION ELECTRIC

Lion in Joliet, Illinois



- Collaboration with elected officials, school districts and advocacy groups
- Partnerships with advocacy/environmental organizations and workforce/economic development groups
 - Will County Center for Economic Development <u>Will County</u> <u>Center for Economic Development – Improving the quality of life</u> <u>for all residents of Will County (willcountyced.com)</u>
 - Environmental Law and Policy Center <u>Environmental Law &</u> <u>Policy Center | Home (elpc.org)</u>
 - Electrification Coalition <u>Electrification Coalition Home</u>

Lion in Joliet, Illinois



- 900,000+ ft²
- Largest U.S. manufacturing plant for medium and heavy-duty EV's
- 20,000 vehicles per year expected capacity at full scale after completion



LION ELECTRIC

Production in Saint-Jérôme, QC, Canada with annual capacity of 2,500 vehicles per year at full

More than 10 million zero-emission miles driven

700+ electric vehicles in operation

scale

New facility in Joliet, Ilinois being equipped for vehicle production

Production at highly automated 5 GWh-per-year battery plant opening in Mirabel, QC, Canada on track to begin toward end of 2022

12 experience centers and

+1,400 employees

2 R&D centers across N.A.

Lion Today





Lion Ecosystem



LionEnergy Complete charging infrastructure turnkey solutions **LionAcademy LionCapital Solutions** Training programs Flexible and complementary for mechanics, drivers, financial solutions and fleet staff **LionGrants** LionAssistance Influence, leverage and secure Technical support funding opportunities **LionBeat** . • **BrightSquad** Purpose-designed Dedicated local service team EV telematic system

(f) LION ELECTRIC

Reimagining the School Bus

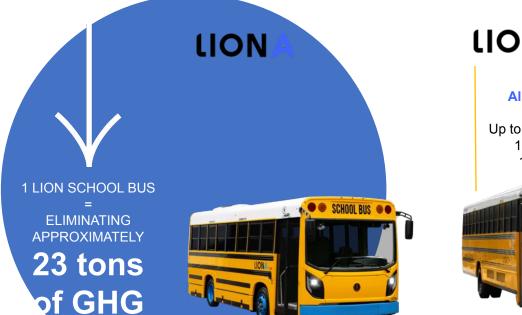




- According to the EPA, 25 million children ride a diesel-fuel school bus daily
- Zero-emission school buses:
 - Better health for students, bus drivers and teachers
 - Less noise pollution, added safety and modern comfort
 - School bus rides last less than 10% of a child's daily commute but contribute 33% of daily exposure to air pollutants. (*Source: California Air Resources Board*)
 - Estimated 80% fuel and energy cost reduction for school districts and fleet operators/owners. (Source: Lion product sheets)

All-Electric School Buses





LIONC

All-Electric Type C School Bus Up to 33,000 lb GVWR 100-125-155 miles 126-168-210 kWh



All-Electric Type D School Bus Up to 36,200 lb GVWR 100-125-155 miles 126-168-210 kWh



(f) LION ELECTRIC

All-Electric Urban Trucks



LION6

1 LION TRUCK

ELIMINATING

100 tons

of GHG

*EPA calculator.

All-Electric Class 6 Truck 26,000 lb GVWR Up to 210 miles Up to 252 kWh



LION8

All-Electric Class 8 Truck Up to 60,000 lb GVWR Up to 164 miles Up to 252 kWh



All-Electric Class 8 Tractor Truck

Up to 82,000 lb GCWR Up to 260 miles Up to 653 kWh

> MODULAR BATTERY APPROACH



(f) LION ELECTRIC

Call to Action





- Advocate investing in electric trucks and zero-emission school buses.
- Support legislation and policies that advance investments in electrification.
- Participate in conversations such as this one to highlight the future of electrification.
- Speed is key for policy effectivness



CONTACT

Brian Robb

Government Relations Director

brian.robb@thelionelectric.com



Panel and Questions



Next Steps and Program Participation





Survey Will be provided to participants

Contact Information

- Chris Schmidt, Illinois DOT: <u>DOT.DriveElectric@Illinois.gov</u>
- Tim Milburn: Green Ways 2Go / Chicago Area Clean Cities: <u>Tim.Milburn@GreenWays2Go.com</u>
- Samantha Bingham, Chicago Area Clean Cities: <u>Sam@chicagocleancities.org</u>
- Tom Stephens, Argonne: <u>tstephens@anl.gov</u>
- Marc Rowe, Trillium: <u>Marc.Rowe@trilliumenergy.com</u>
- Ryan Jacobs, Ozinga: <u>ryanjacobs@ozingaenergy.com</u>

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Thank You













